

Quicksort<sup>Rx</sup>

# Annual Report

2025



ALL-TIME SAVINGS

**\$290M**

+71.3% YoY

2025 TOTAL SAVINGS

**\$121M**

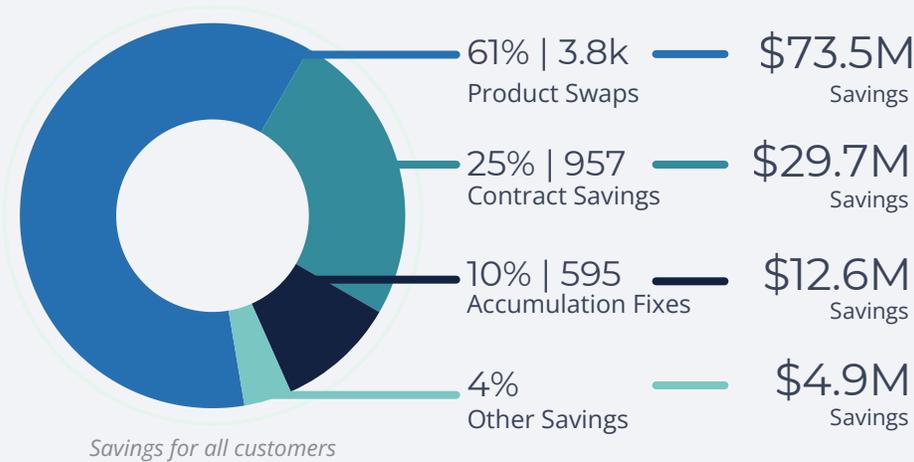
+62.0% YoY

2025 AVG. SYSTEM SAVINGS

**\$1.95M**

+2.5% YoY

## 2025 Savings by Initiative



### Customer Leaderboard 2025 Savings

Rank	Savings	Region	Count
1.	\$9.0M	W	4k
2.	\$8.6M	SE	12k
3.	\$5.9M	MW	4.6k
4.	\$5.1M	SE	1.8k
5.	\$4.8M	S	1.7k

## Product Utilization

**43,290**

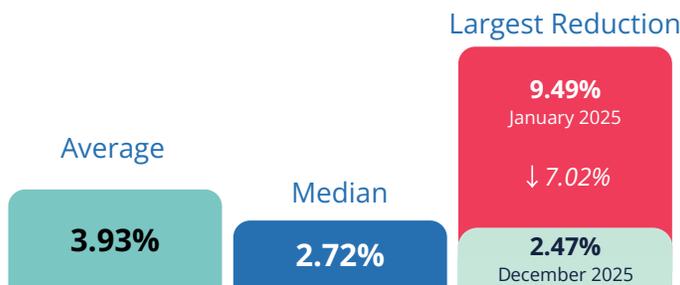
sessions on the QuicksortRx platform (+54.1% YoY) in 2025.

**20**

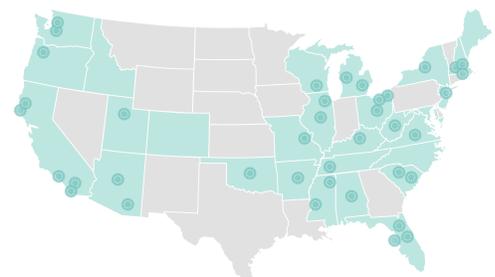
minutes average session duration.

## WAC Premium Performance

QuicksortRx achieved an average WAC Premium of 3.93% in 2025. Our most-improved customer reduced their WAC Premium by 7.02%, earning membership into The 2% Club.



2% Club Members



The 2% Club now has 40 members – a 60% increase from 2024. These customers maintain less than a 3% WAC Premium over a rolling 90-day average for 30 consecutive days. [Learn more here.](#)



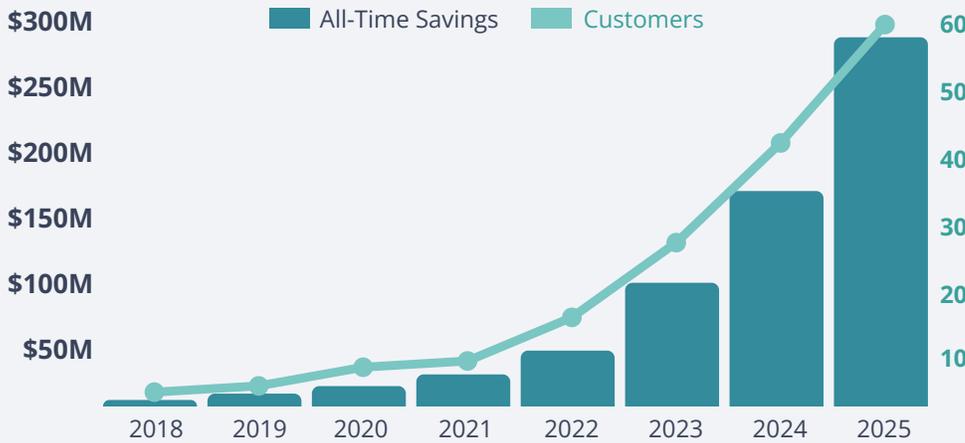
**60**  
HEALTH SYSTEMS



**\$29.3B**  
MANAGED SPEND



**1,930**  
CUSTOMER CALLS



HIGHEST

**38** 2025 ROI

AVERAGE

**15** 2025 ROI

2025 FASTEST

**12** Launch Timing  
DAYS

## QuicksortRx Highlights



**Defined the industry. Still leading it.**

For the second year in a row, KLAS ranked QuicksortRx as the **#1 product** for Purchasing Optimization Analytics in the 2026 Best in KLAS Awards.

Learn more: [quicksortrx.com/klas](https://quicksortrx.com/klas)



**We received our SOC 2 Type II Attestation**

**\$300M** in Health System Savings since our launch in 2016

## 2025 Product Updates

### QuicksortRx 340B Benefit Tool

Prepare for 340B policy changes by assessing impacts on your unique pharmacies and suppliers.

### Biosimilar Comparisons

Outpatient groups now get alerts for any biosimilar substitutions that could significantly boost Medicare revenue.

### Global Supply Chain Insights

We integrated global manufacturing and API sourcing data to help hospitals anticipate supply disruptions, reduce sourcing risks, and identify lower-risk, cost-effective alternatives.

## New Team in 2025



Tom Nally  
Vice President, Finance



David Bowman  
Pharmacy Account Specialist



Fred Yates  
UX Designer



Earnie Broughton  
Senior Software Engineer



Brandon Underwood  
Senior Software Engineer



Steven Tanner  
Software Engineer



Gabi Rubino  
Marketing Manager



Erin Corcoran  
Executive Coordinator