

Quicksort^{Rx}

Annual Report

2024



ALL-TIME SAVINGS

\$169.2M

📈 +74.2% YoY

2024 TOTAL SAVINGS

\$74.5M

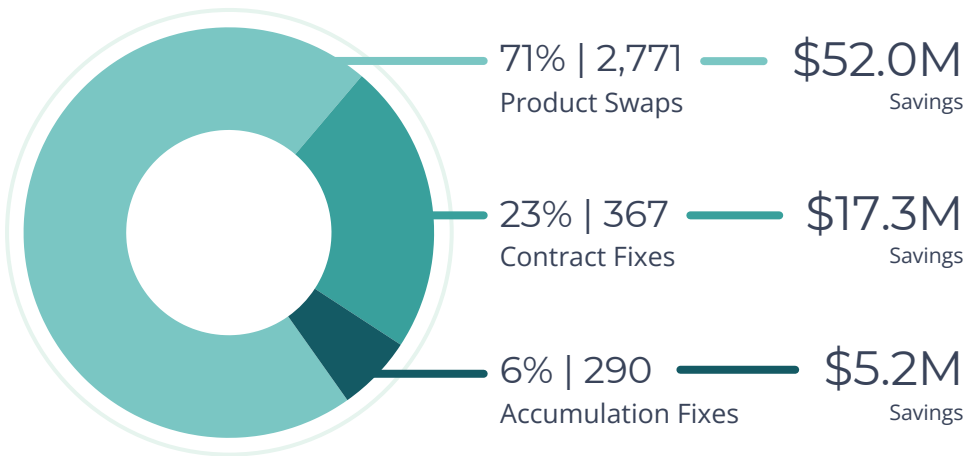
📈 +44.1% YoY

AVG. 2024 HOSPITAL SAVINGS

\$1.9M

📈 +11.8% YoY

Savings by Initiative



* Savings for all customers

Top 5 Hospital Savings

	🏆	💰	📍	🇺🇸
1.	\$6.5M	W	1.8k	
2.	\$5.6M	SE	930	
3.	\$4.9M	MW	1.2k	
4.	\$4.4M	S	3.5k	
5.	\$4.1M	MW	1.5k	

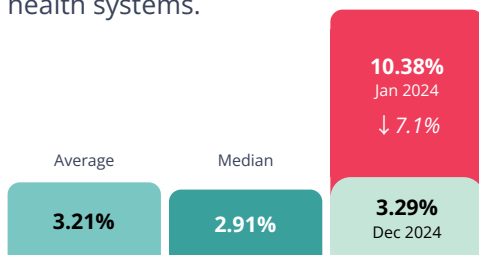
Dashboard Utilization

28.1k sessions on the QuicksortRx platform (📈+44% YoY) in 2024.

Customers spent an average of **19 minutes** per session.

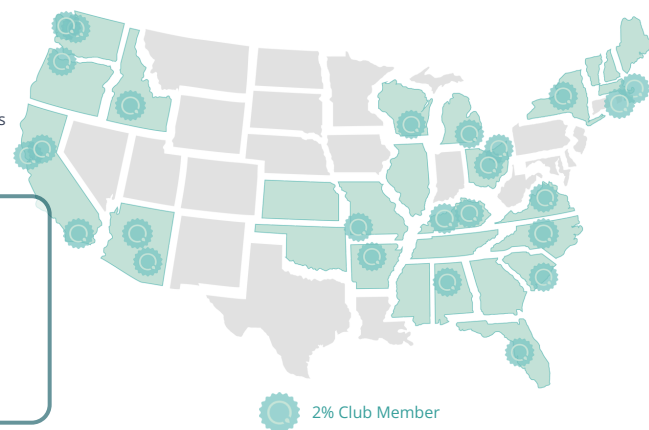
WAC Premium Performance

Average WAC Premium of 3.21% across our health systems.



Our 2% Club welcomed 14 new members, raising our total customers with this status to 25.

One of our customers achieved an impressive **7% reduction in WAC Premium** this year. This Midwest hospital system ended the year at 3.29%. Their achievement sets a remarkable benchmark for success.



HEALTH SYSTEMS

41

📈 +64% YoY

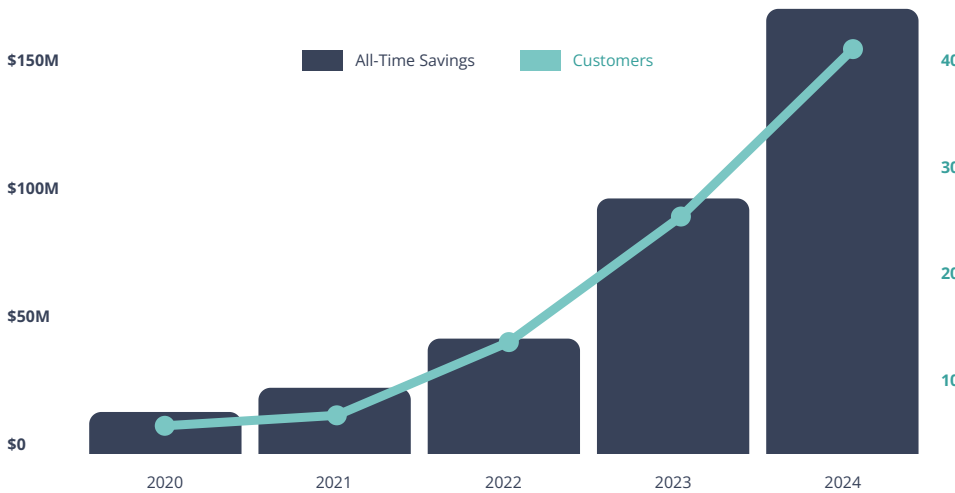
MANAGED SPEND

\$15.4B

📈 +57.1% YoY

CUSTOMER ADVISORY CALLS

1,280



HIGHEST
31x

ROI

AVERAGE
11x

FASTEST
21

DAYS TO GO LIVE

AVERAGE
39

QuicksortRx Highlights



QuicksortRx placed **2nd on South Carolina's 2024 50 Fastest Growing Companies list.**



We were rated **highest overall performance & value** in the KLAS Pharmacy Purchasing Optimization Analytics 2024 Report.

We now support **41 healthcare systems**, marking a **64% increase** from last year.

We thank all of our customers and partners for being a part of our growth.

Product Innovation

We are always evolving to meet the needs of our customers and unique hospital systems. Some of our newest features in 2025 include:

- Additional **shortage management** tools like the supplier heat map and failure to supply tracking
- Contract compliance monitoring** enhancements
- Combined report views from **multiple data sources**
- Revenue modeling** for outpatient services and biosimilars
- New reports** like our inner and outer NDC lookup table, contract audit and reclass rebill downloads

New Hires



Robert Rose
Pharmacy Account Specialist



Joe Hoban
Enterprise Account Executive



Will Goss
Senior Software Engineer



Grady Rogers
Senior Software Engineer



Diana Biehn
Director of Marketing



Luzy Lieger
Marketing & Data Analyst



Kajal Kamur
Data Scientist